

ASILI SACCO SOCIETY LTD

ASILI SACCO NEWSLETTER, Issue 1 2022



Welcome to the first publication of the ASILI Sacco Newsletter for the year 2022. Our aim is to keep you informed on what is happening within and around the Sacco throughout the year. Whether you

are new to the Sacco or an existing member living in Kenya or in the Diaspora, our hope is that we can pool information and ideas in this newsletter to make our Sacco stronger. Please give us feedback and send us ideas for subsequent issues by email to info@asilisacco.coop or asilisacco@yahoo.com

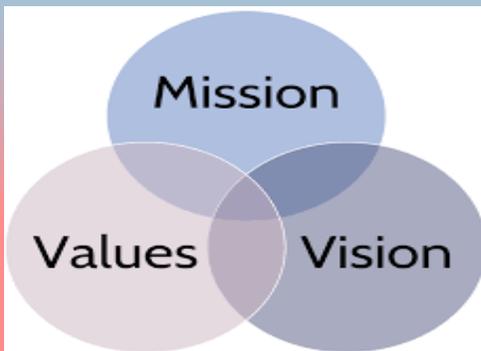
wishing you a happy reading.

Nicholas Njoroge

Marketing Assistant

CORE VALUES

- ⇒Honesty
- ⇒Fairness
- ⇒Transparency
- ⇒Teamwork
- ⇒Responsiveness
- ⇒Professionalism
- ⇒Customer focus
- ⇒Innovativeness
- ⇒Integrity



VISION STATEMENT

To be the preferred Sacco in provision of quality service and shareholders' benefits

MISSION STATEMENT

To continuously mobilize members savings for provision of sustainable competitive financial service, by using appropriate technological while adhering to the co-operative principles for the benefits of the shareholders

INSIDE THIS ISSUE

SPECIAL POINTS OF INTEREST

- Payments made easier & accessing services digitally
- 10 Reasons why you should save with ASILI
- The National Chairman's report for the year 2021
- Membership recruitment & loan Requirements
- Benovelent fund
- Microcredit Department
- Frequently Asked Questions

Share your story: We would love to hear from you. Do you have any questions about our products & services? Do you have any comments or ideas you would like to share with us? Please feel free to contact us. We are always looking for great new ideas!

PAYMENTS MADE EASIER

MPESA PAYBILL

- The service is available for M-Pesa registered users only
Deposit cash, pay loans and make monthly contributions from anywhere using the pay bill.

How to do it:

1. Go to M-PESA on your phone Menu
2. Select Pay Bill
3. Enter the business number 638018
4. Enter your National ID

number as the account number

5. Enter the amount you wish to pay
6. Enter your M-PESA PIN
7. Confirm details are correct and press OK
8. You will receive a confirmation from Safaricom once the transaction is complete. Your account will be updated within 24 Hours.



ATM SERVICES – SACCO LINK VISA CARD

This card allows access to your funds from any visa branded ATMs countrywide, shop and supermarkets and many more outlets.

MOBILE BANKING



Manage your finances anytime and anywhere

Simply dial *483*983# to

1. Withdraw
2. Deposit
3. Account balance
4. loan

ACCESS SERVICES DIGITALLY

Access our various services through our online & mobile platforms. We remain steadfast in our commitment to provide you with the best quality service.

1. EZZY CASH.

- Apply for EZY cash registration to enable you use mobile banking when making withdrawals, deposits, balance enquiries and other Sacco services at your convenience.

2. MEMBER'S PORTAL

- One of the improved features of the website is the members web portal. The portal allows members to:

- Access their statements in real-time
- View current and previous years' statements
- View beneficiaries' records or the next of kin
- Access the loan eligibility calculator & repayment schedule
- View your guarantorship status
- View your accounts statements online

3. Loan submissions can be done via email to info@asilisacco.coop or asilisacco@yahoo.com

4. Inquiries can be made via email, on phone and through our social media pages or whatsapp 0729 875 784

SIGN IN OR SIGNUP TO MEMBERS PORTAL



ID Number

Payroll/Staff Number

Password

Confirm Password

I hereby accept internet banking terms and conditions

Member Sign Up

Have account already? Please go to [Sign in](#)

The quote

"It's not whether you're right or wrong that's important, but how much money you make when you're right and how much you lose when you're wrong." — George Soros



WHY SAVE WITH ASILI?

1. Fast turn around times for loans.
2. Attractive interest rates on Holiday Savings
3. Use of deposits to access loans of up to 3 times the member's deposits.
4. Loan interest rates do not fluctuate over the loan period
5. Flexible loan repayment period of up to 72 months.
6. Use of collateral as security for loans; car log book or land title deed
7. No additional/hidden charges on loan processing
8. Loans and deposits are insured against death.
9. Superior personal attention to members
10. Enjoy the boosting of member's deposits to help you get your desired loan limit

IN NEED OF IMMEDIATE LOAN?

**ARE YOU A NEWLY EMPLOYED OFFICER
AND YOU DON'T HAVE DEPOSIT BUT
YOU ARE IN PAYROLL?**

KARIBU ASILI NA KARIBU LOAN.



ASILI, OUR SACCO, OUR FUTURE

ChapChap Loans

ASILI CHAP CHAP LOAN

1. Operate FOSA account
2. Monthly salary to have passed through FOSA
3. Must be registered with EZY cash
4. Maximum loan amount is ksh. 10,000/=
5. Only Safaricom registered line only.
applied online by dialing
***483*983#**

IMPACT OF CORONAVIRUS ON SACCO'S.

SACCO's make up approximately 5.55% of Kenya's GDP as of 2018 according to the Kenya Financial Sector Stability Report 2018 by the Central Bank of Kenya.

Furthermore, according to the SACCO subsector Demographic Study Report, 2019; The SACCO sub-sector has a total population of slightly over 4.97 million natural persons as well as corporate or institutional membership among the deposit-taking - SACCOs for the period ending December 2018.

Historically, a number of SACCOs have experienced challenges that have stunted the growth of the SACCO movements such as non-remittance of dues by employers, mismanagement of funds by officials, and failure of members to pay back their loans among others. However, the Coronavirus has taken unprecedented and most likely the largest test to the survival of SACCOs. In just two months, the effects of the pandemic are not only being felt in the healthcare sector across all sectors of the country's economy. Sacco societies have not been spared.

So, what are some of the effects that co-operatives have experienced from the coronavirus?

Liquidity.

The economic downturn after the first case was announced in Kenya has had a ripple effect on employment and businesses. Many employees have gone on unpaid leave or have been affected by pay-cut while many businesses have either recorded losses or have been completely shut down. This has resulted in many Sacco members withdrawing their savings to cater to their needs. The Cooperative Alliance of Kenya has also urged Sacco's to reconsider suspending interest on the loans taken by their members due to the economic downturn. As a result, this has affected the liquidity of Sacco's.

Postponing the Annual General/Delegate Meetings.

As is the norm for Sacco events, the first half of the year, the board members usually meet the Sacco members to discuss the performance of the Sacco in the concluded financial year. The ministry of Co-operatives, Industry, and Trade announced the indefinite postponement of AGM's. The societies that were yet to do their AGMs paid their dividends nonetheless.

Increased Use of Online Services.

The societies that had moved their services online are now leveraging on their investment as many members can access services at their convenience. There has been an increase in the use of online services as many people are encouraged to stay home to flatten the curve.

Need for Enhanced Risk Management.

There is a need for Sacco to come up with effective risk management strategies to ensure that their financial resources are not affected in case of any unforeseen circumstance. The risks should be prioritized and practical plans to be made on how to deal with any arising circumstance.

In conclusion, despite the adverse effects witnessed from the novel coronavirus. SACCOs can still survive the pandemic by prioritizing their expenditure and cutting costs where they can. And for the SACCOs that are yet to leverage on technology, this is the ideal time to start.

BY
MAURINE CHESANG
HUMAN CAPITAL OFFICER

WHY YOU NEED TO SAVE AT ANY INCOME LEVEL.

1. It gives you peace of mind in case of an emergency.

There is nothing that gives you peace and confidence on money matters as the comfort in knowing you have a rainy-day fund, no matter how small. Emergencies don't give any notice for you to prepare, they just happen, and they are urgent at the time. So, when you have a pot of your savings put aside, it really does help your mindset to tackle the emergency.

2. Small amounts saved well and earning a good return will lift the standard of living of the saver.

The beauty of saving is in putting an amount aside, over a period of time for investing. You are not required to put huge chunks of money into saving unless you can afford it. What is key is you remain consistent with what you choose to save. I cannot over-emphasize the power of compound interest.

3. Gives you discipline in how you spend your money because every shilling matters.

To be a good saver you need to cover your bases as far as your needs are concerned. You need to know where all your income goes. This will make you more intentional with your finances because you have goals to reach.

By NICHOLAS NJORGE
MARKETING ASSISTANT

PRUDENTIAL RATIOS AND FINANCE MANAGEMENT.

A savings and credit cooperative is a group of people with similar interest who come together to form a credit union registered with ministry of cooperatives which authorizes the Sacco to receive deposits and grant loans to its members.

Sacco provide credit facilities to their members at reasonably low interest rates compared to other financial institutions and even introduced banking services known front office services (FOSA) in attempt to increase efficiency in service delivery.

However, these efforts to improve Sacco service delivery came along with various challenges including, liquidity, capital adequacy problems besides poor credit management and low confidence among members.

The Sacco rapid growth and management failures pushed for the study and establishment of prudential regulatory ratios on the financial performance of the deposit taking Sacco's in Kenya.

These prudential ratios include but not limited to,

Core capital- also known as share capital or equity of the Sacco and represents each member's ownership of the society in terms of shares.

Core capital/Total assets- the relationship between a Sacco core capital and its total assets.

Core capital/Total assets- the comparison of a Sacco core capital and its total deposits

Institutional capital/Total assets- the total of the credit union's regulatory reserve accounts relative to Sacco total assets.

Non-earning assets/total assets- assets that do not yield returns in comparison to Sacco total assets.

External borrowing /Total assets- this is total debt to total assets ratio that shows the total debt an organization has relative to its assets.

At Asili Sacco we observe and adhere to these prudential ratios as stipulated by the Sacco society regulatory authority (SASRA) to increase the stability of our financial systems and safeguard member savings. So far so good, Asili has performed incredibly well and has exceeded expectations going by the set key prudential standards.

We cordially welcome all out there on board to entrust us with your savings and we will in return, reach out to your financial difficulties to offer you lasting solutions. We promise to be even better stewards of your resources and deliver exemplary competitive services.

EMMELYNE.

ACCOUNTANT



Asili Sacco staff poses for a photo with Ushirika day awards with Cabinet Secretary Peter Munya.

Loan Repayment

At Asili Sacco, we provide loans to our members in every part of the country. Instant loan application, transparent interest and costs incurred during loan processing, we have also tailored our products and services of to meet your unique needs.

However, we know life happens. We all experience financial setbacks. If you ever experience difficulty repaying your loan on-time, our goal is to help you stay in good standing with Sacco and feel even more confident in your financial situation.

Simply reach out and let us know. Here is how our dedicated team will work with you to make a plan. Asili Sacco offers flexible payment plans to those who experience unexpected financial setbacks. We accept small payments and will work with you to make a plan that is right for you.

Recovery Methods

Asili Sacco staff treats all members with the highest degree of dignity and respect. We understand that no one fails to pay a loan intentionally and that some things are simply out of our control. We are always ready to listen and put you first throughout the conversation. Our partnership with every customer is a private matter and we have a zero tolerance policy for those who do not follow our rules.

Helpful Reminders

We understand that life gets busy and sometimes we forget about due dates. Our Sacco uses SMS and letters reminders to help you stay on track and avoid unnecessary accrued interest.

Asili, Our Sacco Our Future

By: CPA ORENI VINCENT

CREDIT OFFICER





2021–2022 Ushirika Day Celebration Awards



Asili Sacco CEO poses with CIC Group cake.



Asili Sacco Board of Directors



During 100th Ushirika Day Celebration



Asili Sacco Executive Secretary receives a cake from Devops CEO



MEMBERSHIP RECRUITMENT

Do you know of a friend or relative who wants to join a Sacco? Asili Sacco is giving all members an opportunity to earn money through our membership recruitment. Member gets to earn a commission fee of **Kshs. 300** for each new recruit immediately the recruit pays up the first deposit. All you need to do is sign their duly filled form as an introducer or referee.



LOAN REQUIREMENTS

Just before you submit that loan application, check the following:

- Members who have saved for three months or more.
- Members who transfer their deposits from other Sacco will be deemed as a continuing members
- Fully completed loan application form.
- The applicant signature **MUST** be witnessed by a member of the Sacco.
- Minimum three guarantors who must be active members.
- Provide Guarantors' and/ Collateral equal to or more than the loan applied for.
- Employer **MUST** sign and rubberstamp the application form if employed or in check off.
- A most current pay slip certified by the applicant's employer's payroll officer, **MUST** be attached to the application form.
- KRA Pin certificate and a copy of an acceptable form of identifi-



cation (National ID/Valid Passport) **MUST** be attached to the application.

- All loans should not exceed three times of the deposits
- All loans are insured against death.
- All deductions should not exceed 2/3 of gross salary.



THE BENEVOLENT FUND

The worst thing about death is the financial cost that comes with it. Asili Benevolent Fund is a way for members to tackle the financial burden that arises from their death or losing a loved one. Members contribute ksh. 300 per month which caters for the demise of the contributor and members of the nuclear family. The claimable amount is Ksh 50,000 for the contributor and Ksh 25,000 for spouse and ksh. 20,000 for children. Maximum entitlement of claim is **1 spouse and 4 children below 25 yrs age**

Did you know?

- Only previously declared dependants are eligible for Benevolent claims?
- Claims paid are Ksh. 50,000/- for member and Ksh. 20,000/- for each child and ksh. 25,000/= for spouse (up to a maximum of one spouse and 4 children).
- Only previously declared next of kin can claim your deposits in case of demise.
- Update your next of kin(s) by filling in the Next of Kin Form.

**ASILI S
OUR SACCO,**

MICRO CREDIT DEPARTMENT

We have developed Micro Credit department which will be giving out microcredit facilities to Groups

Groups are divided into two:

1. Investment Groups
2. Microcredit Groups

Investment Groups will be given loans for joint investment purposes,

REQUIREMENTS:

1. Registered Group
2. Minimum of 5 members
3. Deposit contribution
4. Loan is given 5 times the Deposit
5. Loans up to 72 months
6. Loans guaranteed by collaterals, members deposits or the asset in question.

Microcredit Groups will be given loans to individual members of the groups to cater for their varied business needs



REQUIREMENTS:

- Registered Group
- Minimum of 10 members
- Deposit Contribution
- Loans are guaranteed by members
- Loans given 3 times deposit



DON'T BE LEFT OUT

KARIBU!!



**SACCO
OUR FUTURE**

FREQUENTLY ASKED QUESTIONS.

1. How much loan can I qualify for?

The maximum loan amount a member can be given at any one time is three times the member's savings subject to the ability to pay principle

2. Can I apply for more than one loan?

A member is allowed to take all the loan products on offer so long as total loans repayments do not exceed two thirds of the member's salary and three times the member's savings.

3. Can I offset my deposits against my loan?

A member is only allowed to offset his deposits against his loans if he is ceasing to be a member. He must then pay off the loan balance immediately if any. Offsets are only done when a member has asked those he has guaranteed to seek for guarantor replacements.

4. If I clear a loan before its completion date will I be required to pay interest for future periods?

No interest or penalty is charged for clearing a loan earlier than the contracted period.

5. Can I continue with my membership as an individual member after leaving the organization I work for?

Yes, as long as your guarantors are in agreement. What you need to do is place a standing order for both deposit and loan repayment.

6. Can I pay extra amounts outside payroll?

You can pay extra contributions/ Loan repayment using Ezy cash / MPE-SA paybill number 638018 and use your id as the account number or direct Bank deposits.

7. How do you provide service to your members?

Email: asilisacco@yahoo.com and info@asilisacco.coop

Phone: 0722 472 823 / 0733 472 823

Customer care line: 0729 875 784 **(WhatsApp number)**

Facebook: Asili Sacco

Online: Webportal



FOR ANY ASSISTANCE CONTACT;

Finance & Account department – 0758 253 835

Credit & Loan processing department – 0759 073 485

Records or registry department – 0703 276 323

Marketing department – 0115 152 518

Customer Care services – 0729 875 784

